Cybex

BI

RETAIL BUSINESS INTELLIGENCE

RETAIL BUSINESS INTELLIGENCE DATA WAREHOUSE ALLOWS YOU TO ACCESS EXACTLY THE DATA YOU NEED, AND TRANSFORM THE INFORMATION INTO CLEAR ANALYSES AND REPORTS THAT ENABLE YOU TO MAKE CORRECT DECISIONS AND TAKE DIRECT ACTION.

Series: Sales		<ul> <li>Template:</li> </ul>	Sales By Departm	ient	✓ Previ	ew	Print Preview Export
	Cond Table						
_	Grand Total	Q1	Q2	Q3	Q4	^	Drag fields between areas below:
Bags	2,363	50		1,778	362		💡 Filter Area
Boots	77,352	12,556	3,655	16,590	44,551		SalesU
Boys Casual/Ou	1,535	245	600	155	535		YR
Boys Casuals/O	730	225	200	215	90		SSN
Boys Fashion/C	1,773	414	648	456	255		MTH
Boys Infant Athl	285	110	45	35	95		Row Area
Boys Junior Athl	12,820	2,423	1,852	7,235	1,310		
Boys Kids Athlet	9,039	1,560	860	5,424	1,195		ClassName
Boys Sandals	3,622	800	2,327	495			
Boys Toddler At	2,024	504	193	974	353		
Boys Winter Boots	6,490	405		0	6,085		
Casual Sandals	3,010	260	2,160	590			🗮 Column Area
Comfort Sandals	21,017	2,905	13,590	4,692	-170		QTR
Dress	13,819	2,670	3,030	4,948	3,171		
Flat Sandals	3,648	278	2,100	1,270			
Flats	2,205	340	500	1,045	320		
Flips / Slides	8,090	870	4,343	2,877			∑ Data Area
Footwear Acces	150	50	60	20	20		Sales
Sirls Casual/Out	4,740	1,059	633	2,050	998		20163
Sirls Fashion/Ca	7,725	1,539	1,801	3,496	889		
Girls Infant Athl	408	140	76	164	28		
Girls Junior Athl	8,310	2,145	1,338	4,377	450		
Girls Kids Athleti	7,122	929	695	5,052	446	~	✓ Defer Layout Update Upd

BI solution combines data from Merchandising, Merchandise Assortment Plan, Sales Audit, Operations, and CRM into one enterprise-level view to meet your retail inventory, store and customer management needs.

# **BI KEY FEATURES**

THE CYBEX RETAIL ANALYTICS PRODUCT SUITE CONSISTS OF CYBEX RETAIL MERCHANDISING ANALYTICS, CYBEX RETAIL CUSTOMER ANALYTICS, OPERATIONS, MERCHANDISE ASSORTMENT PLANNING AND SALES AUDIT ANALYTICS.

## Data Warehouse

REDUCE STOCK-OUTS, REDUCE STORE-TO-STORE TRANSFERS AND MINIMIZE OVERSTOCKS

INCREASE SALES AND OPERATING MARGINS WITH EARLY IDENTIFICATION OF TRENDS

POSTPONE THE NEED FOR MARKDOWNS AND PROTECT MARGINS IMPROVE INVENTORY PRODUCTIVITY BY INCREASING TURNS AND REDUCING CARRYING COSTS

FREE UP OPEN-TO-BUY FOR HOT SELLERS AND EXPANDED ASSORTMENTS

## **BI EXPLORER**

OPERATIONS MANAGEMENT: PROVIDES MANAGEMENT WITH INSIGHT INTO DISTRIBUTION TRENDS, COSTS, AND PERFORMANCE

LABOR MANAGEMENT: POWERFUL REPORTING AND SUPPORT TOOLS ASSISTS EMPLOYEES AND MANAGERS TO MAKE INSIGHTFUL INFORMED DECISIONS FROM THE INFORMATION PRESENTED

DISTRIBUTION AND RESOURCE PLANNING: IMPROVES RESOURCE PLANNING, INCREASES PRODUCTIVITY AND DECREASES COSTS IMPROVE RESOURCE UTILIZATION: OPTIMIZE MERCHANDISE, RETAIL AND LABOR RESOURCES TAKING INTO CONSIDERATION OPERATING CONSTRAINTS

REDUCE INVENTORY: EFFICIENT PRODUCT FLOW HELPS CUT DOWN ON EXCESS INVENTORY

STYLE MAINTENANCE: PROVIDES THE ABILITY TO MANAGE SLOTTING OF ITEMS TO ENSURE PROPER ALLOCATION AND MERCHANDISE BALANCING

PROVIDES DETAILED INSIGHT INTO DAILY OPERATIONS AND BUSINESS TRENDS

## ANALYSIS CUBE

ALLOWS THE USER TO EXAMINE DATA FROM MULTIPLE PERSPECTIVES

DATA CAN BE VISUALIZED THROUGH CHARTING CONTROL TO CREATE AN INTUITIVE IMAGE

DATA CAN BE PRINTED AND EXPORTED IN NUMEROUS FORMATS

IMPROVES RESOURCE PLANNING, INCREASES PRODUCTIVITY AND DECREASES COSTS.

PROVIDES MANAGEMENT WITH INSIGHT INTO DISTRIBUTION TRENDS, COSTS, AND PERFORMANCE.

POWERFUL REPORTING AND SUPPORT TOOLS ASSISTS EMPLOYEES AND MANAGERS TO MAKE INSIGHTFUL INFORMED DECISIONS FROM THE INFORMATION PRESENTED

ENHANCES EFFICIENT WAREHOUSE PACKAGE HANDLING AND STOCK CONSOLIDATION

## ADVANCED QUERY LIST

AD-HOC QUERIES: USERS CAN EASILY AND QUICKLY BUILD THEIR OWN REPORTS AND LISTS BY UTILIZING EASY TO USE DESIGN TOOLS

RICH ANALYSIS CAPABILITIES: SEGREGATE, SUMMARIZE AND COMPARE DATA TO IDENTIFY TRENDS, UNDERSTAND VARIABLES, CREATE POSSIBLE SCENARIOS, AND FORECAST OUTCOMES

TEMPLATES: MONITOR CRITICAL BUSINESS METRICS AND TRACK PERFORMANCE ACROSS THE ORGANIZATION WHILE COMPARING IT TO FUTURE GOALS AND PRIOR PERIODS

## **REPORTING FRAMEWORK**

CONVERTS DIFFICULT INFORMATION INTO SUMMARIZED VISUAL REPORTS

DATA SUMMARIES PROVIDE RELIABLE AND EFFICIENT ANALYSIS

MULTIPLE LAYOUT MODIFICATION AND CUSTOMIZATION OPTIONS